

EPOS Enterprise Solutions

# EXPAND Meeting Solutions



# Seamless Collaboration

As virtual communication becomes increasingly important for businesses around the world, the quality and reliability of conferencing devices is more essential than ever. We created the EXPAND Line of premium audio and video tools to specifically address the needs of decentralized teams, often working across locations and time zones.

Whether collaborating in small, medium or large meeting rooms, huddle spaces or for portable use on-the-go, every model in the EXPAND Line is designed and crafted for clear conversation, ease-of-use and perfect connectivity with all your devices.

Thanks to enhanced voice pickup and superior speaker sound, everyone on conference calls can participate and engage with the same confidence and clarity as if being there in person.

Furthermore, with EPOS video conferencing solutions you can now upgrade your business with video technology for today's smart office. By enhancing audio-visual communication between your colleagues - and customers - the EXPAND Line gives you the tools you need for seamless collaboration.

# EXPAND Speakerphones





EXPAND 30 Series Bluetooth<sup>®</sup> Speakerphones



EXPAND 20 Series Wired Speakerphone



EXPAND Capture 5 Intelligent Speaker for Microsoft Teams Rooms

# Superior Audio for the Hybrid Workplace

Connecting colleagues is the challenge of today's hybrid workplace. With the EXPAND Line we've raised the bar when it comes to teamwork. All our speakerphones help you set up conference calls seamlessly and instantly with superior audio, are easy-toconnect, intuitive to manage, and configure themselves automatically with all your devices. EPOS craftsmanship is known around the world for quality, reliability, and superior materials – built into sleek and compact designs that perfect the essentials, without any unnecessary parts or buttons. Designed for personal and shared use, at the office and on-the-go, the EXPAND Line gives you the freedom to turn any space into a hassle-free virtual meeting room, anywhere in the world. Intuitive and exceptionally easy to use, every solution is designed and crafted to perfection with best-in-class voice pick-up, guaranteeing outstanding sound for you, your team, and your customers. The EXPAND Line also includes the first ever smart speaker from EPOS in partnership with Microsoft. EXPAND Capture 5 offers an even richer collaboration experience via Microsoft Teams Rooms and empowers all meeting participants wherever they work from.



# EXPAND Video Conferencing



**EXPAND** Vision 3 Series Video Conferencing Solutions

### Video for Today's Smart Office

In today's working world video conferencing is becoming increasingly essential. High quality video conferencing solutions enrich the virtual meeting space replacing the need for expensive, unsustainable travel with an excellent alternative to face-to-face meetings. Seeing a clear image of your remote counterpart boosts the productivity of your meeting with all the nuances of expressions and body language.

Our EXPAND Line video conferencing solutions offer an unrivalled meeting experience with full HD video, exceptional voice pickup and noise cancellation - powered by EPOS AI™. These simple, all-in-one solutions work at the touch of a button, providing all you need in one device to make your meeting room a hub of productivity. With such reliability installed in your workplace you can feel as connected to your remote colleagues as if being in the meeting room together.

We call it - video collaboration reinvented.



# The Facts EXPAND

For the **69%\*** of office workers who use a headset or speakerphone for conference calls, seamless collaboration is vital. Which is exactly why we created the EXPAND Line.

We know that **59%\*** of workers use an audio solution every single day, so we created this line to be of the best quality and reliability out there.

Because **37%**\* of everyday collaborators spend more than half their time away from their desk, the EXPAND Line is designed and crafted for flexibility, ease-of-use and perfect connectivity with all devices.



7.1 million\*\* meeting rooms will become video-enabled between 2018 - 2023.



**378%\*\*** increase of video penetration in huddle rooms.

69%

Need seamless collaboration



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37%

Of collaborators spend more than 4 hours away from desk

# 59%

Use audio solution every day

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\* Insights report: "The way we work 2019" \*\* Frost & Sullivan: Global Huddle Room Video

Conferencing Devices Market, K379-64



# Find Your Perfect Match

The following different meeting scenarios will help you identify your perfect conferencing solution. Choosing the right solution can save you time and money and boost collective productivity.



Personal Workspace Own desk/office, hotel rooms or home office - for 1 individual For professionals that takes calls alone at the office, in a personal workspace or on the go.



Small intimate spaces, small meeting rooms - for 2-6 individuals



# Medium Meeting Rooms

Conferencing in medium to large meeting rooms - For 6-12 individuals

For professionals that participate in regular, formal meetings, presentations and interviews across geographic locations in medium to large meeting rooms.



### Large Meeting Rooms Conferencing in large meeting rooms - For 12+ individuals

For professionals that participate in regular, formal meetings, presentations and interviews across geographic locations in large meeting rooms.

# Huddle Rooms, Small Meeting Rooms

For professionals that work with team members across geographic locations, often needing to meet and align in small huddle rooms.

# EXPAND 80 Series





### Unite Your Team

Unite colleagues with a premium, scalable Bluetooth<sup>®</sup> speakerphone for up to 16 inroom participants. Thanks to six adaptive, beamforming microphones that isolate the human voice from room reverb and ambient noise, everyone in the room can be heard and colleagues out of the office are closer to the conversation.

Connect easily via Bluetooth<sup>®</sup>, USB-C or NFC and listen as the room fills up with rich, natural sound – perfect for dynamic conferences



and audio-visual presentations. Crafted with high-quality materials and fabric by Kvadrat, you get excellent resonance damping and a professional aesthetic for your workplace. For even larger meetings, expansion microphones allow you to adapt to the demands of your business. EXPAND 80 offers a space to meet and align in real time – enabling the confidence and clarity that boosts collective performance.

See more at eposaudio.com/expand-80

### Key Benefits & Features

Get your message through with EPOS Voice™ Six adaptive, beamforming microphones and DSP intelligently isolate voices from room reverb and ambient noise

### Rich, natural sound

Powerful ultra-low distortion speaker in a unique suspended speaker box fills the room with outstanding sound, enabling superior duplex performance that allows simultaneous speech

#### Superior craftsmanship, statement Scandinavian design

Crafted with high-quality materials and soundenhancing fabric by Kvadrat with a premium, minimalist aesthetic

Expand your meetings Attach up to two expansion microphones

for larger meetings

### Set up your conference call in seconds

Enjoy multiple connectivity options, an intuitive user interface and one touch access to your preferred Voice Assistant or Microsoft Teams\*



### Additional Benefits & Features

Protect your device With Kensington lock support

USB dongle parking place – easy to locate BTD 800 USB dongle enables easy Bluetooth<sup>®</sup> connection to all devices





Conferencing across devices Merges PC/softphone and mobile calls into one conference

Customized set-up With detachable USB-C cable

One touch access To Voice Assistant or Microsoft Teams functionalities

Intuitive sound design With voice prompts created by Felt music

# EXPAND 80 Mic

### **Expand Your Conferences**

Boost the range of your EXPAND 80 speakerphone with expansion microphones that enable superb call clarity optimized for UC and certified for Microsoft Teams. Attach one or two microphones to fit the size of your meeting room and optimize your collaborations.

Ensure effective communication where all participants are close to noise-cancelling microphones that deliver excellent voice clarity. Maintain a professional, stylish conference table with smart cable management developed for optimal system function and ease of use. Crafted from the same high-quality materials as EXPAND 80, EXPAND 80 Mic creates a unified look and feel to your meeting room and elevates the interior design. Extend the range and possibilities of your EXPAND 80 conference solution and empower the performance of your entire team.

See more at eposaudio.com/expand-80-mic



# Key Benefits & Features

#### Larger meetings UC optimized, and Microsoft Teams certified

For larger meetings attach up to two expansion microphones for a UC optimized and Microsoft Teams certified experience

### Ensure everyone is heard clearly

Each EXPAND 80 Mic contains 4 beamforming microphones, so every in-room participant is always close to a microphone

### Smart cable management

for professional, stylish meetings Customize cable length to your meeting room with smart cable management for an optimal

with smart cable management for an optimal system setup

### Plug and play conferencing

Simply plug into the EXPAND 80 and start your meeting. Once connected the entire set-up acts as one integrated system.

### Statement Scandinavian design

With sleek, minimalist aesthetic and high-quality materials that match EXPAND 80



# EXPAND **30** Series

### Instant Conferencing Anywhere

The EXPAND 30 Series is a portable wireless speakerphone for today's mobile workforce. Supporting both personal and small to medium sized conferencing for up to 8 people, it is possible to set up a conference call at a moment's notice in any location or use the device as part of a permanent conference room solution.

A choice of Bluetooth<sup>®</sup> or USB-C connectivity gives freedom and flexible connection options. Two longrange, noise and echo-cancelling microphones and an ultra-low distortion speaker with clear voice reproduction allow a natural, conversational flow even in challenging environments. For relaxing between calls, you can enjoy music performance with EPOS' renowned sound quality. With its premium materials, EXPAND 30 is a flexible conferencing tool for both in and out of the office.

See more at eposaudio.com/expand-30



### Key Benefits & Features

### Experience plug-and-play conferencing anywhere

Portable with Bluetooth® or USB-C connection, multipoint connectivity - for up to three devices and one touch access to Voice Assistant/ Microsoft Teams\*

### Get exceptional audio performance for conference calls, music and multimedia

With EPOS Voice<sup>™</sup> technology, ultra-low distortion speaker and two echo and noise-cancelling microphones with advanced algorithms

#### Natural conversation experience

With industry-leading duplex performance that allows simultaneous speech

### Crafted for perfection

From premium-quality materials in a compact, lightweight design with convenient cable winding and safe dongle storage

EPOS

#### For personal or shared use

In huddle rooms for up to eight participants with a choice of automatic or manual reconnection for an optimal user experience



### Additional Benefits & Features

Better quality conferencing - Replaces PC/mobile speakers and microphone with an exceptional audio

**Conferencing across devices -** Merges PC/softphone and mobile calls into one conference

Intuitive user interface - With smart button grouping for ease of use

Long talk time - Of up to 18 hours

Easy charging - In just 3 hours 20 minutes via USB-C cable

Convenience and protection on-the-move - With a tailored carry pouch

USB dongle parking place - easy to locate - BTD 800 USB dongle enables easy Bluetooth® connection to all

# EXPAND 20 Series

### Plug-and-play Conferencing Anywhere

Enjoy instant teamwork anywhere with a plug-and-play speakerphone that delivers premium audio, flawless design and easy connectivity. Simply connect to your mobile, laptop or tablet and have your meeting where it suits you.

Transform your home office, the back of your car or a hotel lobby into a meeting room with reliable conference call quality. There is simply no straining your voice with the EXPAND 20 – built on reliable audio technology that enables conversations as if in the same room.

See more at eposaudio.com/expand-20





# Key Benefits & Features

**Experience plug-n-play conferencing anywhere** With compact, lightweight design, choice of USB or 3.5 mm jack and up to 20 hours of talk time

### Premium sound for better meetings

Renowned EPOS sound, duplex performance, and echo cancellation for natural conversations without straining your voice

### Personal or small group conference calls

Easy to take with you on-the-go for personal use or place in smaller meeting rooms

### High-quality Scandinavian design

That looks as good as it sounds, and is crafted to perfection with high-quality materials

### Easy to use and connect

With an intuitive user interface – simply connect to your PC/softphone, mobile phone or tablet and you are ready to talk



### Additional Benefits & Features

### Enjoy music wherever you are Sound-enhancement profile for music and multimedia

### Conference across devices Merges PC/softphone and mobile calls into one

Merges PC/softphone and mobile calls into one conference

### Intuitive user interface

Clear microphone mute button, call and volume control and easy cable management

**Convenience and protection** Easy to take with you on-the-go in a tailored carry pouch

Better quality conferencing Replaces PC/mobile speakers and microphone with an exceptional audio experience

Outstanding communication EPOS Voice™ and echo cancellation for natural communication

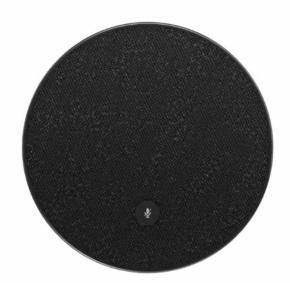
# EXPAND Capture 5

### Activate the Hybrid Workplace

Level the playing field with an intelligent speaker for Microsoft Teams Rooms on a Windows compute unit that empowers your meeting participation whether working remotely or in the office. Transcribe your meetings automatically for quality collaborations as if all in the room together.

Enjoy a rich, collaborative meeting experience through an intelligent audio solution that ensures more accurate transcription capture in Microsoft Teams Rooms. The premium speaker driver and 7-microphone array deliver superior audio and voice recognition of every participant.

See more at eposaudio.com/expand-capture-5



# Key Benefits & Features

### Identify collaborators with ease

In Microsoft Teams Rooms, in-room participants are identified by their voice and a transcript of who said what and when is stored

### Participate fully with automated transcription

Advanced voice recognition hears every participant and transcribes a live feed of your meeting automatically

### Superior audio for the hybrid workplace

Premium speaker and 7-microphone array recognize all meeting participants and enable natural, lifelike conversations

### Advanced search options

Searchable transcription of your meeting makes decision making and assigning actions easy

### Optimal Cortana assistance

Designed with Cortana in mind –high-quality speech capture enables you to speak to Cortana with confidence

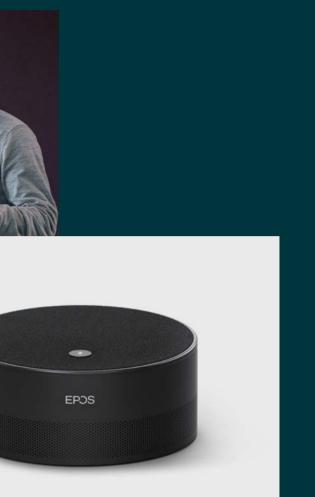


### Additional Benefits & Features

### Ensure inclusive meetings

Advanced speech recognition identifies up to 10 distinct voices in the room

### Enterprise grade security and privacy Store your voice signature securely in Microsoft Office 365 cloud



# EXPAND Vision 3 Series



### Video Collaboration. Reinvented.

All-in-one video solution for today's smart office. Join meetings with just one touch and perform like you're there in person. Enhance collaboration with full HD video and exceptional voice pickup and noise cancellation – powered by EPOS AI™.

Simple to set up, simple to install. Comes Microsoft Teams certified or optimized for leading SIP-based UC solutions. Enjoy a natural meeting experience, and benefit from facial expressions, body language and voices with exceptional clarity that boost productivity. Intelligent, sleek and elegant, EXPAND Vision 3 Series creates a high-quality video conferencing system for up to eight in-room participants. Relish in peace of mind with automatic software updates and discover a purpose-made video conferencing solution that takes remote collaboration to the next level.

See more at eposaudio.com/expand-vision-3

## Key Benefits & Features

### Empower your meeting room

Comes with wide angle 4K camera with Sony<sup>®</sup> sensor, enhanced PTZ and beamforming microphone array

### Easy setup. Easy maintenance.

Intelligent solution with automatic software updates, remote device management and provisioning. Simply plug and play

### One-touch join

All-in-one solution that's ready when you are. No PC needed. One touch, and you're in

#### Like being there

Enjoy a natural meeting experience with intelligent picture framing, voice tracking and noise cancellation. Powered by EPOS AI™

### Comes in two versions

Certified for Microsoft Teams or optimized for leading SIP-based UC solutions



### Additional Benefits & Features

### Dual screen support

Display content on one screen, follow the conference on the other

### Simple, remote set-up and updates

Remote device management and provisioning throug EPOS Manager or Microsoft Teams admin center

### Stay in control

With included remote control, or via touch screen on your smart display

### Secure installation

Supports Kensington lock systems to ensure your video bar stays where you need it



Place it where you please On your table, on top of your display or wall-mounted

Guaranteed privacy Comes with dedicated hard-wired mute buttons for audio and video

Flexible connectivity Connect your headset or speakerphone via Bluetooth<sup>6</sup>



# Comparison Overview Speakerphone Series

- (.) Available as additional accessory
- ((.)) Up to 8 participants
- \* Via included USB-C to USB-A adapter
- \*\* When connected via USB-C performance is device dependant



	EXPAND Capture 5	EXPAND 80	EXPAND 80T	EXPAND 30	EXPAND 30 +	EXPAND 30T	EXPAND 20
Art. no.	1000895	1000202	1000203	1000223	1000224	1000225	1000226
Connectivity							
Bluetooth®		•	•	•	•	•	
USB-A	•	•*	•*	*	•*	•*	•
USB-C		•	•	•	•	•	
3.5 mm jack							•
NFC		•	•	•	•	•	
Devices Microsoft Teams Rooms System on a Windows compute unit							
Softphone/PC		•	•	•	•	•	•
Mobile phone		•**	**	•**	•**	**	•
Tablet		•**	•**	•**	•**	**	•
Workspace & size							
Own desk (1 participant)				•	•	•	•
Personal rooms (1 participant)				•	•	•	•
Huddle/small rooms (2-6 participants)	•	•	•	•	•	•	•
Mid sized meeting rooms (6-12 participants)	((•))	•	•	((•))	((•))	((•))	
Large meeting rooms (12+ participants)		•	•				
Microphones							
Beamforming microphones	7	6	6	2	2	2	1
Features							
Advanced voice recognition	•						
Live automated meeting transcription	•						
USB dongle		•	•	(•)	•	•	
Multimedia and music listening		•	•	•	•	•	•
Kensington lock support		•	•				
EXPAND 80 Mic		(•)	(•)				
Unified communications							
Optimized for UC		•	•	•	•	•	•
Certified for Microsoft Teams			•			•	
Certified for Microsoft Teams Rooms	•		•			•	
Design							
Kvadrat fabric		•	•				
Stainless steel				•	•	•	•

Technologies and Services We've Got you Covered

# EPOS Technology

We divide our technologies into 3 subcategories: EPOS AI<sup>™</sup>, EPOS Sound<sup>™</sup> and EPOS Voice<sup>™</sup> to ensure a clear understanding of our technical spectrum at all ends. Our technologies span over the range of Artificial Intelligence to Sound Experience and Microphone Performance.

### EPOS AI<sup>™</sup> – Creates an optimized audio experience

Through our commitment to exploring the Power of Audio we have developed an optimized audio experience that pushes your communication further and boosts your ability to succeed. With our user in mind, we implemented EPOS AI<sup>TM</sup> – a machine learning system embedded in EPOS audio devices that processes audio and takes decisions independently. By interacting with advanced beamforming and noise reduction algorithms, this system enables the device to automatically adapt to your speech while studying your sound environment. The technology within EPOS AI<sup>TM</sup> then successfully reduces the ambient sounds in your environment, thus, transmitting your speech loud and clear to your listener – where it matters most.

We aim to stay at the forefront of what is technically possible. With the ADAPT 660 we have launched the first edge AI based headset in the entire UC space, thus laying the groundwork to be pioneers within audio technology.

### EPOS Sound<sup>™</sup> – Sound as if you were right there

EPOS Sound<sup>™</sup> makes the most out of your premium audio device by delivering a natural listening experience. Through continuous monitoring of ambient sound and varying noise levels, our technology helps you concentrate while taking care of your hearing: creating an augmented and immersive audio experience that sounds as if you are speaking to someone face-to-face or are right there in the same environment. No matter where you are. What's more, you can listen to your teammates or keep an ear out for announcements without removing your headset. For more focus, block out background noise with ease and enjoy the benefits of EPOS Sound<sup>™</sup> – while watching your performance and energy levels rise.

### EPOS Voice<sup>™</sup> – Be understood in any environment

EPOS Voice<sup>™</sup> improves your speech intelligibility and provides for a better conversation by creating an acoustic lens to focus on your speech. Through removing remaining noise disturbances, it ensures a more natural reproduction of the human voice. EPOS Voice<sup>™</sup>, furthermore, recognizes your environment in order to eliminate unpleasant background noise to clarify your sound picture. Making sure you can be heard no matter where you are – for the ultimate audio experience. With optimal control of noise levels, this technology allows for an effortless use of your digital voice assistants anytime, anywhere.

# **EPOS Manager**

### Empower Your Business Anywhere

Save valuable time and make life simpler and smarter for your IT department, your business and your colleagues. By keeping you in touch with all your EPOS devices, EPOS Manager puts you in control of your company's UC environment in three key areas:



### Asset Management Get the overview

See all your devices on the dashboard; from headsets to speakerphones and even non-EPOS devices. All users are registered in the system, which shows both active and inactive devices – who is using which device and how they are being used. Simply reallocate redundant resources to boost productivity. Reports on usage and firmware compliance keep you in complete control of company assets.



### Update Management

### Less downtime, more convenience

A flexible and cost-effective way to get the latest firmware updates to all your organization's EPOS devices, whenever it's convenient for you and your end-users. Push new updates to an unlimited number of devices across your organization from one simple dashboard. Schedule your automated updates to cause minimum downtime and disruption to your company's workflow.



### Configuration Management

### Easy for you, easy for end-users

The centralized configuration option allows all settings to be controlled from the IT department, ensuring that headset user's experience a simple plug and play solution. You can centrally push configurations or lock specific specifications on EPOS devices to comply with regulatory compliance settings for specific groups or individuals.



### EPOS Manager for IT Administrators

EPOS Manager has been developed for companies with a need to control their UC environment in a fast and secure way. By installing the client application, EPOS Connect, on your end users' PCs, you gain a complete overview of all deployed devices and access to new updates and settings.

For companies with several locations, it's possible to manage, update and control settings for all end-users in the entire organization. For improved security, all communication and data are encrypted and no sensitive data is stored.

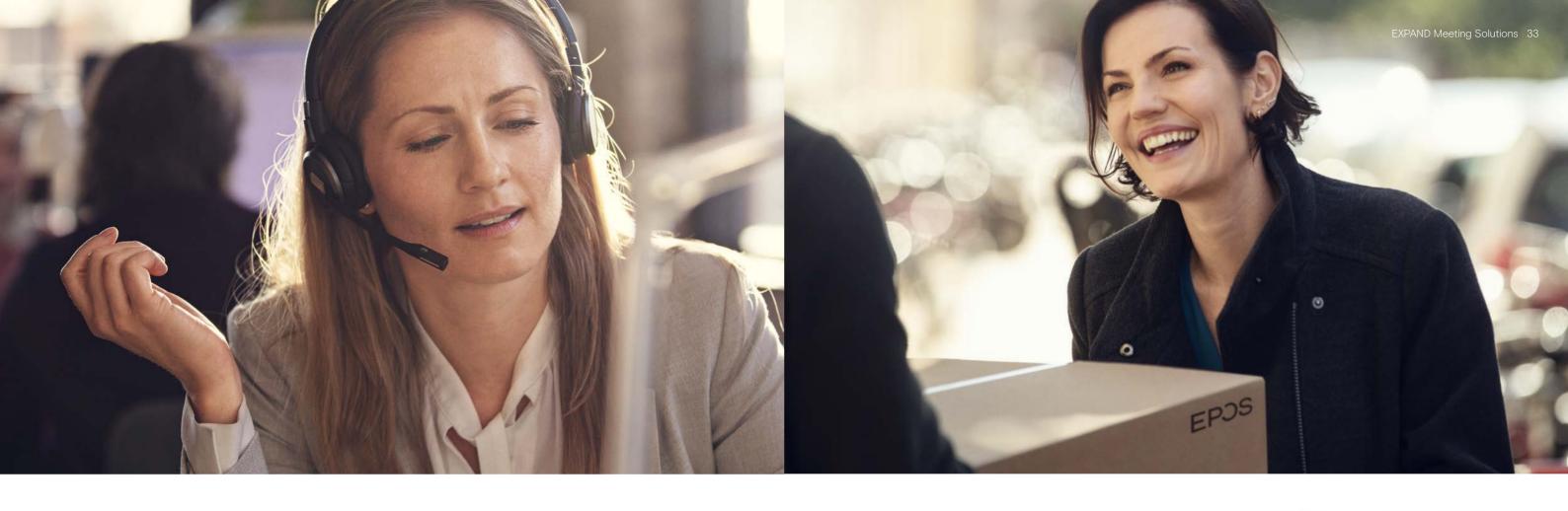
The resulting simplification of the asset, update and configuration management gives great savings in both time and money.



EPOS Connect is the client application running in the background on the speakerphones user's PC. The solution ensures that EPOS headsets and speakerphones work seamlessly with various leading softphones and give you access to the latest firmware updates and personalized settings.

EPOS Connect is uniquely configured to either work together with a signed-up company account on EPOS Manager or as a stand-alone application for smaller companies or personal use.

Designed to be simple to use, the application allows EPOS headset and speakerphone users to enhance and personalize their experience and productivity simply and quickly.



# Service and Support

### We've Got You Covered

EPOS Global Service and Support aims at providing a premium customer experience to all our customers across the world. With a standardized support process across all channels, we can guarantee a uniform, consistent, structured and high quality handling for all support requests, from either end user, resellers, distributors, country partners or subsidiaries, throughout the world. Visit our Support Portal here: eposaudio.com/enterprise-support

E-mail: contact@eposaudio.com

# Experience EPOS

## Try Our Products First Hand

The EPOS professional trial program gives you the opportunity to test and experience our range of headsets, speakerphones and video conferencing solutions before you decide on the best choice for your office, contact center or Unified Communication solution.

eposaudio.com/try













# THE POWER OF AUDIO



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